Client Characteristic Risk Assessment Questionnaire 客戶特性及風險評估問卷



| Note: For a <u>corporate account</u> , the authorized signatory who makes investment decisions on behalf of the company should complete and sign this form. 注意: 如為 <u>法團機構</u> 帳戶,代表該公司作出投資決定之授權簽署人應填寫及簽署本表格。 | | | | | | |
|---|--|--|---------------------------------|------------|--|---|
| I. ANTICIPATED LEVEL AND NATURE OF ACTIVITY PER MONTH 預計每月交易次數及種類 | | | | | | |
| Anticipated Investment Products 預計投資產品 | Number of Transactions Per Month 每月交易次數 | Amount of Transactions Per Month (HK\$) 每月交易金額 (港幣) | Anticipated In Produ 預計投資 | cts 译產品 | Number of Transactions Per Month 每月交易次數 | Amount of Transactions Per Month (HK\$) 每月交易金額 (港幣) |
| Stocks 股票 | | | Bonds 債券 | | | |
| Structured Products 結構性產品 | 1 | | Others 其他: _ | | | |
| Others 其他: | | | Others 其他: _ | | | |
| 2. CLIENT'S CHARACTI | ERISTIC & RISK | ASSESSMENT 客 | 戶特性及風險 | 读評估 | | |
| This part aims to assess the suitability when our client (the "Client") is transacting a given investment product ("Product"). The following 13 questions are designed for generating indications as to the risk profile and personal characteristic of the Client for matching with the risk level of he Product, which may not be the actual level of risk acceptable to the Client. Please fill in and tick in the appropriate box. 下列十三條問題用以評估客戶投資經驗,特性,及承受風險能力,旨在評估客戶所投資的產品是否適合客戶本身。同時令客户了解其投資某類型產品時的風險水平,會否超越自己想像及承擔能力。請填寫及在適當方格加上'✓' | | | | | | |
| . Investment experience and investment products 投資經驗及曾買賣產品 | | | | | | |
| 7 | A Year of experience 涇驗年期 | B Over 5 transa years 交易次 於 5 次 □ Yes | | | œ 記 | Indergone training or ourses 曾接受培訓或 聚程 Eyes, please initial 如 |
| 2 2 | | ⊥ res j | 疋 | □ Yes 为 | € ∐ | yes, piease initial 👊 |

| | A | В | С | D |
|---------------------------|--------------------|--------------------------|---------|--------------------------|
| | Year of experience | Over 5 transactions in 3 | | Undergone training or |
| | 經驗年期 | years 交易次數三年多 | 具備工作經驗 | courses 曾接受培訓或 |
| | | 於 5 次 | | 課程 |
| Warrants 認股證 | | □ Yes 是 | □ Yes 是 | If yes, please initial 如 |
| Wallants polix fix | 年 Year(s) | □ No 否 | □ No 否 | 是,請簡簽: |
| CDDC 生能致 | | □ Yes 是 | □ Yes 是 | If yes, please initial 如 |
| CBBC 牛熊證 | 年 Year(s) | □ No 否 | □ No 否 | 是,請簡簽: |
| P | | □ Yes 是 | □ Yes 是 | If yes, please initial 如 |
| Futures 期指 / 期貨 | 年 Year(s) | □ No 否 | □ No 否 | 是,請簡簽: |
| | | □ Yes 是 | □ Yes 是 | If yes, please initial 如 |
| Stock Options 股票期權 | 年 Year(s) | □ No 否 | □ No 否 | 是, 請簡簽: |
| C. 1 III III | | □ Yes 是 | □ Yes 是 | If yes, please initial 如 |
| Stocks 股票 | 年 Year(s) | □ No 否 | □ No 否 | 是,請簡簽: |
| Mutual Funds 亙惠基金 / | | □ Yes 是 | □ Yes 是 | If yes, please initial 如 |
| Unit Trusts 單位信託 | 年 Year(s) | □ No 否 | □ No 否 | 是,請簡簽: |
| | | □ Yes 是 | □ Yes 是 | If yes, please initial 如 |
| Hedge Funds 對沖基金 | 年 Year(s) | □ No 否 | □ No 否 | 是,請簡簽: |
| Structured Notes (e.g. | | | | |
| Equity-linked Notes, | | □ Yes 是 | □ Yes 是 | If yes, please initial 如 |
| Equity-linked Investment) | 年 Year(s) | □ No 否 | □ No 否 | 是, 請簡簽: |
| 結構性票據 (股票掛鈎票 | | | | Æ, 明间 妖· |
| 據、股票掛鈎投資工具) | | | | |
| OTC Swap 場外市場掉期 | | □ Yes 是 | □ Yes 是 | If yes, please initial 如 |
| - | 年 Year(s) | □ No 否 | □ No 否 | 是,請簡簽: |
| Fixed Income Securities | | | | |
| (e.g. bonds, convertible | | | | |
| bonds) | | □ Yes 是 | □ Yes 是 | If yes, please initial 如 |
| 固定收益證券(如債券、 | 年 Year(s) | □ No 否 | □ No 否 | 是,請簡簽: |
| 可換股債券) | | | | |
| | | | | |

華裕國際控股有限公司 HY International Holdings Limited 華裕證券有限公司 Huayu Securities Limited 華裕資產管理有限公司 Huayu Asset Management Ltd 華裕資本有限公司 HY Capital Co., Ltd

九龍尖沙咀廣東道 5 號海洋中心 9 樓 930 室

Suite 930, 9/F Ocean Centre Harbour City, 5 Canton Road, Kowloon Hong Kong

http://www.huayu-holdings.com Tel: +852 29 055 055 Fax: +852 2845 3538

| 2. Which of the following channels is/are generally your source of finalizing your investment decision (Tick one or more)? 以下哪些途徑一般會作為總結你投資決定的來源(可選擇多於一項)? | A. □ Never attempting to acquire investment knowledge 從未汲取及/或沒有興趣汲取任何投資知識 B. □ From relatives and/or colleagues without further self-study 與親友及/或同事討論投資或理財話題 C. □ From financial programmes of mass media without further self-study 閱讀及/或收聽有關投資或財經新聞 D. □ Self-study 從多個途徑閱讀及分析有關投資或財務資料 E. □ From attending financial courses together with self-study 研究投資或財務相關事宜,或參加投資或財務相關 課程、論壇、簡報會、研討會或工作坊 |
|--|---|
| 3. What is your age range? 您屬於以下哪個年齡組別? | A. □ 18 – 24 B. □ 25 – 34 C. □ 35 – 49 D. □ 50 – 64 E. □ Under 18 or Above 64 18 歲以下或 64 歲以上 |
| 4. What is your level of education? 您的教育程度? | A. □ Primary school or below. 小學或以下 B. □ Secondary school. 中學 C. □ Post-secondary school. 預科 D. □ University/professional qualification unrelated to Economics or Finance. 大學/專業資格(經濟學/財務學以外) E. □ University / professional qualification related to Economics or Finance. 大學/專業資格(經濟學/財務學相關) |
| 5. How long is your expected investment horizon? 您預期中的投資年期為多久? | A. □ Less than 1 year 少於 1 年 C. □ 6 -10 years 6 年至 10 年 D. □ 11 - 20 years 11年 至 20 年 E. □ More than 20 years 20 年以上 |
| 6. Which of the following statements best describe your investment objective? 以下哪項最能形容 您的投資目標? | A. □ Guarantee of principal being utmost important. 保本至上 B. □ Guarantee of principal being most important 保本很重要 C. □ Balanced between guarantee of principal and capital growth 在保本及資本增長之間取得平衡 D. □ Capital growth being more important 資本增長很重要 E. □ Capital growth being utmost important 資本增長至上 |
| 7. How long is your investment experience in product with appreciable price volatility (e.g. certificates of deposits, foreign currencies, stocks, bonds, investment funds, credit linked notes, structured products, futures, warrants, and commodities, etc)? 您投資於價格波動財務產品的經驗有多久? (例如: 存款證、外幣、股票、投資基金、信貸相連票據、結構性產品、債券、期貨、認股權證、商品等) | A. □ No such experience 全無經驗 B. □ Less than 2 years 少於 2 年 C. □ 2 - 4 years 2 年至 4 年 D. □ 5 - 7 years 5 年至 7 年 E. □ More than 7 years 7 年以上 |
| 8. What investment product(s) have you ever held during the past 24 months (Tick one or more)? 您過去 24 個月曾持有哪些投資產品(可選擇多於一項)? | A. □ Margin Trading/ Futures/ Options/ Equity Options/ Accumulators/ Forwards/ Credit-linked Notes with exposure to Structured Products 保證金交易/期貨/期權/股票期權/累計認股證/遠期合約/ 涉及結構性產品的信貸相連票據 |



| | B. □ Stocks / Equity-linked Investments (non-Blue Chips) / Investment Funds exposed to emerging markets, regional markets, single country or single sector/ Hedge Funds/ Foreign Exchange Options/ Option Embedded Products. 股票/股票相連投資 (非藍籌) /投資於新興市場、地區市場、單一國家或單一行業的投資基金/對沖基金/外匯期權/含期權產品 | | | | | |
|--|---|-----------------------|--|--|--|--|
| | C. □ Stocks / Equity-linked Investments (Blue Chips) / Global Equity Investment Funds/ Balanced Investment Funds/ Bond Investment Funds exposed to emerging markets, regional markets, single country/ High-yield Bond investment Funds/ Currency-linked Deposits/ Credit-linked Notes without exposure to Structured Products. 股票/股票相連投資 (藍籌) / 環球股票投資基金/均衡基金/ 投資於新興市場、地區市場、單一國家的債券投資基金/ 高收益債券投資基金./ 外幣掛鉤存款/ 不涉及結 構性產品的信貸相連票據 | | | | | |
| | D. □ Bonds/ Global Bond Investment Funds/ Foreign Currencies. 債券/ 環球債券投資基金/ 外幣 | | | | | |
| | E. □ Certificates of Deposits/ Capital-guaranteed Investment Products Market Funds. 存款證/ 保本型投資產品/ 貨幣市場基金 | | | | | |
| | F. □ None of the above during the past 24 months but some of the above or other financial products prior to the past 24 months 過去24 個月未持有以上投資產品,惟過去24 個月之前曾投資於上述部產品或其他金融產品 | | | | | |
| | G. □ Never held any investment product | s so far 迄今從未持有任何投資產品 | | | | |
| | A. □ Less than 10% 少於 10% | | | | | |
| 9. What is the percentage of your liquid assets (i.e. assets easily converted into | | , | | | | |
| cash) that can be allowed for investing | B. □ 10% to 20% 10% 至 20% | | | | | |
| in product with appreciable price | C. □ 21% to 30% 21% 至 30% | | | | | |
| volatility | D. □ 31% to 50% 31% 至 50% | 6 | | | | |
| 您現正持有的價格波動財務產品佔總流 動資產(易於變現金的資產)的多少個百 分比? | E. □ More than 50% 多於 50% | | | | | |
| | | | | | | |
| | A. ☐ Less than 10% price fluctuation | 少於 10%的升跌 | | | | |
| 10. How much price volatility of | B. □ 10% price fluctuation | 10%的升跌 | | | | |
| investment you can accept? 您可以接受財務產品的價格出現多大 | C. ☐ 15% price fluctuation | 15%的升跌 | | | | |
| 必可以按文的榜座加的俱格由现多人 波幅? | D. \square 20% price fluctuation | 20%的升跌 | | | | |
| и∧т д• | E. More than 20% price fluctuation | 超過 20%的升跌 | | | | |
| | A. □ Less than 10% 少於 10% | | | | | |
| 11. What is the average percentage of | B. □ 10% to 20% 10% 至 20% | % | | | | |
| your after-tax income that can be allowed for saving or investment? | C. □ 21% to 30% 21% 至 309 | | | | | |
| 您的除稅後收入平均多少個百分比可 | D. □ 31% to 50% 31% 至 50% | | | | | |
| 作儲蓄或投資? | E. □ More than 50% | , v | | | | |
| | 2 111010 mmi 30/0 | | | | | |

| 12. How many months of yo | | | | |
|---|---|--|--|--|
| • • • | | A. ☐ Less than 1 month | 少於1個月 | |
| liquid assets (i.e. assets easily | | B. \square 1 month to less than 6 months | 1個月至6個月以下 | |
| converted into cash) in c | ase of any | C. \square 6 months to less than 12 months | 6個月至12個月以下 | |
| unexpected event? 如發生突發事件,您的沒 | 流動資產(易於 | D. ☐ 12 months to less than 24 months | 12個月至24個月以下 | |
| 變現金的資產)可應付多少個月的一般 | | | 24個月以上 | |
| 開支? | > IH / 4 H 4 / 10 C | | - 1117, 51.2 | |
| 13. How would you best desc attitude towards investin 您會怎樣形容您對投資的 | ng? 的取向? | A. □ I/We cannot put up with any price flearnings. 我/我們不能接受任何價格波動,並且 B. □ I/We can only put up with little price earnings slightly higher than bank deport 我/我們只能接受較小幅度的價格波動和率的回報 C. □ I/We can put up with some price flucter than bank deposit rates. 我/我們可接受若干價格波動,並希望 D. □ I/We can put with high degree of pricomparable to stock market indexes. 我/我們可接受大幅度的價格波動,並 E. □ I/We can put up with any price flucturemarkably higher than stock market int 我/我們可接受任何幅度的價格波動, | 對賺取投資回報不感興趣 e fluctuation and wish up to have sit rate g,並且僅希望賺取稍高於銀行存款 etuation and wish to have earnings much el賺取遠高於銀行存款利率的回報 ce fluctuation and wish to have earnings 希望賺取與股市表現相若的回報 uation and wish to have earnings dexes. | |
| Risk Categories 風險類別 | Investment Ris | k Profiles 投資風險分析 | | |
| C1: Conservative 穩健 | for capital prese 您可選擇投資放 | You may choose the financial products with LOW product risk level, and emphasis on bonds and cash to seek for capital preservation. In return, you understand that you will receive low returns. 您可選擇投資於低風險的投資產品,但以債券及現金為主以達到穩定回報的目的。如此一來,您要明白所收取的回報也較低。 | | |
| C2: Balanced 均衡 | You can choose a diversified but more balanced mix of stocks, bonds and cash. You are willing to accept medium risks in exchange for some potential returns over the medium to long term. 您可選擇多元化及較均衡的股票、債券及現金投資組合。您願意承擔中等級別的風險,以便在中長期內購取一些概查可認 | | | |

| C1: Conservative 穩健 | You may choose the financial products with LOW product risk level, and emphasis on bonds and cash to seek for capital preservation. In return, you understand that you will receive low returns. 您可選擇投資於低風險的投資產品,但以債券及現金為主以達到穩定回報的目的。如此一來,您要明白所收取的回報也較低。 |
|---------------------|---|
| C2: Balanced 均衡 | You can choose a diversified but more balanced mix of stocks, bonds and cash. You are willing to accept medium risks in exchange for some potential returns over the medium to long term. 您可選擇多元化及較均衡的股票、債券及現金投資組合。您願意承擔中等級別的風險,以便在中長期內賺取一些潛在回報。 |
| C3: Growth 增長 | You can accept growth of capital with high risk exposure and price fluctuation. 您可以接受高風險及價格波動,並且有資本增長的投資。 |
| C4: Aggressive 進取 | You may choose to invest your money in Derivative Product, Investment Funds and/or Other Financial Products with any product risk level. You are willing to accept very high risks to maximum your potential return over the long term. You understand that you may lose a significant part or all of your capital. You may even be required to make good the losses over and above your capital. 您可選擇投資於任何產品風險級別的衍生產品、投資基金和/或其他金融產品。您願意承擔高級別的風險,以便在長期內得到最大的潛在回報。您知道您可能損失大部份或全部資本,您可能須對資本以外的虧損作出補償。 |

Declaration 聲明:

I/We hereby confirm by signing my/our initial, _______, that: I/We declare that the information provided within the document is true and accurate to the best of my/our knowledge; I/We agree to inform Huayu Securities Limited ("HYS") in writing as soon as reasonably possible of any changes to this information; I/We acknowledge and agree that my/our risk profile is as above; I/We acknowledge that HYS takes no responsibility for any acts or omissions resulting from the provision of incomplete or inaccurate information by me/us; I/We hereby acknowledge my/our receipt of the "Risk Disclosure Statement - Schedule 4" and; I/We further confirm that I/we understand the content of



| "Risks of Exchange - Traded Struct ("CBBC")" thereof. | ured Products ("Struct | tured Products" | e.g. Derivative | : Warrants ("Warra | ants"), Calla | able Bull/Bear Contracts |
|---|--------------------------------------|-------------------------------|---|-----------------------------------|-------------------------|--------------------------|
| 本人/吾等謹此就本人/吾等簡簽 的資料真確無誤;本人/吾等同 ("華裕證券");本人/吾等同意 或遺漏,華裕證券概不負上任何 易所買賣之結構性產品(結構性 | 意,如此資料有任何 華裕證券以上的評估: 責任;及本人/吾等 | 「變動, 本人 結果;本人/吾 [確認已收妥《 | / 吾等將會在台 等確認, 就因 (風險披露聲明 | ·理可行情況下儘 本人提供不完整 - 附表4》,並進 | 快以書面遊 或不正確資 一步確認2 | 通知華裕證券有限公司 資料所導致的任何行動 |
| Signed by Applicant / Authorised S | | (if applicable): | | _ | | |
| 帳戶持有人 / 授權人 簽名: | | | 公司印章 (如適用): | | | |
| | | | | | | |
| Name of Applicant / Authorised Si帳戶持有人 / 授權人姓名: | gnor: | | | | | |
| Account No.: 帳戶號碼: | | | Date: 日期: | | | |
| "区人"为近4两。 | | | ⊢ /yJ• | | | |
| for an offer to purchase any investment products or services. HYS accepts no responsibility or liability as to the accuracy or completeness of the information provided in this Risk Assessment and its results. We strongly recommend you/your company review your/your company's viewpoint about investment risk at least once a year or when major changes occur in your personal/your company situation to make sure your/your company's investment decisions continue to match with your/your company's attitude towards investment risk profile. 此風險評估及測試結果僅供參考,並不構成投資建議,亦不得視為建議游說買賣任何投資產品及服務。華裕證券對此風險評估內容及結果的準確性及完整性概不作出任何保證。我們極力建議您/您公司 最少每年一次或在個人/公司狀況發生重大轉變時,檢討您/您公司對投資風險的見解,以確保您/您公司的投資決定仍然配合您/您公司對投資風險取向的態度。 Client Risk Category Description 客戶風險評估結果 (To be completed by Compliance Department 由合規部填寫) | | | | | | |
| Based on the client's responses, the | | C1 | C2 | C3 | C4 | |
| (Please circle the result of Client 根據客戶的回應,其風險評估約 (請圈出客戶風險評分結果) | | Conservative 穩健 | Balanced 均衡 | Growth 增長 | Aggressiv 進取 | ve |
| For more details, please contact Co | mpliance Department. | . 有關詳情,請耶 | 爺絡合規部 。 | - | | |
| Instruction to Operations Department 給營運部指示 (Internal use only 僅供內部使用): | | | | | | |
| ☐ No AML issue is found. Please open an account for this client. | | | | | | |
| ☐ Please tick the checkbox "Knowledge of derivative products flag" in 2GO. | | | | | | |
| ☐ Please tick the checkbox "Acknowledge receipt of Risk Disclosure Statement" in 2GO. | | | | | | |
| G. 11 C 1. D 4 | | | | licable) 認可 (如道 | 適用): | |
| | | | / Responsible O □ □ 各 □ A □ A □ A □ A □ A □ A □ A □ A □ A □ A | | | |
| Name 姓名: | Date 日期: | Name 姓 | 名: | CE Number 中与 | 夬編號: | Date 日期: |
| | | | | | | |